ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION

BOARD OF DIRECTORS
Kevin G. Walthers, Ph.D., President
Ken Ostini, Vice President
Laura Becker, Treasurer
Sean J. Abel, Secretary
Alfredo Koch, Ph.D., Board Member

Agenda

Quarterly Regular Meeting
December 2, 2026
Captain's Room, B-102

Allan Hancock College
800 South College Drive, Santa Maria, CA 93454

		Page	Est. Time
1.	Call to Order		3 p.m.
2.	Public Comment		
	Public comments on an agenda item or another topic within the jurisdiction of the Board of Directors will be given in person during the meeting or submitted in writing at least 24 hours before the meeting via email to: chelsea.humes@hancockcollege.edu. The leading speaker from the audience side on each side of the issue will be limited to five minutes. Additional speakers are limited to two minutes. Please submit an individual comment card for each item. Testimony on specific agenda items will be welcome during consideration of the item by the Board of Directors. When public testimony is completed regarding a specific agenda item, discussion is then confined to directors only. This practice is in accordance with laws governing Board of Directors public meetings.		
3.	Action Items		
	3.A. Approval of Minutes from the September 2, 2026 Meeting	3	
	3.B. Acceptance of Donations	5	
	3.C. Adoption of Resolution 26-01, Authorization of Savings, Checking, and Investment Account Signatures	6	
4.	Information Items		
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	4.B. Bottling Update	10	
	4.C. Winery Board Inventory Report	11	
	4.D. Financial Report for Viticulture and Enology	13	
	4.E. Audit Report for the AHC Viticulture & Enology Foundation, Fiscal Year (FY) 2026	16	
5.	New Business/Oral Reports		
6.	Adjournment		

Page **Est. Time**

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact Chelsea Humes at 805-922-6966 ext. 3939 or chelsea.humes@hancockcollege.edu. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.

Kevin G. Walthers, Ph.D.
Foundation President

ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION

BOARD OF DIRECTORS

Kevin G. Walthers, Ph.D., Board President
Ken Ostini, Vice President
Laura Becker, Treasurer
Sean J. Abel, Secretary
Alfredo Koch, Ph.D., Board Member

MINUTES
Quarterly Regular Meeting
September 2, 2026
Captain's Room, B-102

1. Call to Order

Dr. Walthers called the meeting to order at 3:03 p.m. with the following directors present: Abel, Koch, Ostini, Walthers

Absent: Becker

Staff Members Present: Keli Seyfert, Grace Wearda

Note taker: Chelsea Humes

2. Public Comment

No public comment was made.

3. Action Items

3.A. Approval of May 28, 2026 Meeting Minutes

On a motion by Ken Ostini, seconded by Alfredo Koch, the board of directors voted to approve the minutes from the May 28, 2026 meeting. (Ayes: Abel, Koch, Ostini, Walthers; Noes: None; Absent: Becker)

3.B. Acceptance of Donations

On a motion by Alfredo Koch, seconded by Ken Ostini, the board of directors voted to approve the donations received. (Ayes: Abel, Koch, Ostini, Walthers; Noes: None; Absent: Becker)

4. Information Items

4.A. Bulk Wine Update

G. Wearda provided an update on current bulk wine amounts in the winery and the short-term plan for the wines.

4.B. Bottling Update

G. Wearda provided a bottling update, reporting that fewer cases were bottled compared with the previous year due to having a stocked inventory.

4.C. Winery Board Inventory Report

K. Seyfert presented the wine inventory report ending June 30, 2026. Ms. Seyfert responded to questions.

4.D. Financial Report

K. Seyfert presented the financial statements detailing the year-to-date financial data ending June 30, 2026. Ms. Seyfert responded to questions.

4.E. Update/Oral Report on Alcohol Mixers

G. Wearda presented options for alcohol mixers based on what is being done in the industry including low-alcohol wines and Brandy production. It was noted that producing Brandy in partnership with Rock 12 Distillery would be the best option to start exploring.

4.F. Allan Hancock College (AHC) Wine Festival Update

The board considered dates for next year's Wine Festival and concluded that, regardless of the date selected, there will be a group that is unable to attend.

5. New Business/Oral Reports

- Dr. Walthers noted that the number of regular customers have increased and that there will be a Santa Maria Chamber mixer, hosted at the winery September 29.

6. Adjournment

Dr. Walthers adjourned the meeting at 3:31 p.m. The next quarterly meeting of the board of directors will be held on December 2, 2026.

ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION

To: Board of Directors		Date: December 2, 2026
From: Laura Becker		
Subject: Acceptance of Donations		
Reason for Board Consideration: ACTION	Item Number: 3.B.	Enclosures: Page 1 of 1

BACKGROUND

The donation(s) below are in support of the Allan Hancock College Viticulture & Enology Program. All products donated will be used in the winery and agribusiness program.

Date Received	Donor	Item	Total Value Amount
09/03/2026	Merrick	168 pounds Syrah and 253 Cabernet Franc Grapes	$525
10/05/2026	J&G Roach	Monetary Donation	$1,500
10/15/2026	Derby Wine Estates	One Ton of Cabernet Grapes	$2,500
		Grand Total	**$4,525**

FISCAL IMPACT

None

RECOMMENDATION

Staff recommends the board of directors accept the donation(s) received.

Administrator Initiating Item:	Final Disposition:
Laura Becker	

ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION

To: Board of Directors		Date: December 2, 2026
From: Laura Becker		
Subject: Adoption of Resolution 26-01, Authorization of Savings, Checking, and Investment Account Signatures		
Reason for Board Consideration: ACTION	Item Number: 3.C.	Enclosures: Page 1 of 2

BACKGROUND
Attached is Resolution 26-01, Authorization of Savings, Checking, and Investment Account Signatures.

FISCAL IMPACT
None

RECOMMENDATION
Staff recommends the board of directors adopt Resolution 26-01, Authorization of Savings, Checking, and Investment Account Signatures.

Administrator Initiating Item:	Final Disposition:
Laura Becker	

RESOLUTION NO. 2026-01

A RESOLUTION OF THE ALLAN HANCOCK COLLEGE

VITICULTURE & ENOLOGY FOUNDATION

BOARD OF DIRECTORS

AUTHORIZATION OF SAVINGS, CHECKING, AND

INVESTMENT ACCOUNT SIGNATURES

WHEREAS, the establishment of various commercial savings, checking and investment accounts is necessary for the conduct of foundation business; and

WHEREAS, appropriate district employees must be authorized signatories for the accounts;

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the Allan Hancock Viticulture & Enology Foundation hereby authorizes the following individuals as signatories for the Allan Hancock College Viticulture & Enology Foundation savings, checking, and investment accounts.

_____
Kevin G. Walthers, Ph.D.
Allan Hancock College Superintendent/President

_____
Laura Becker
Allan Hancock College Interim Associate Superintendent/Vice President, Finance and Administration

_____
Michelle Evans
Allan Hancock College Interim Director Business Services

_____
Robert Curry, Ph.D.
Allan Hancock College Associate Superintendent/Vice President, Academic Affairs

PASSED AND ADOPTEDBY THE BOARD OF DIRECTORS OF THE ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION this 2ND day of December 2026.

_____
Sean Abel, Secretary to the Board

ALLAN HANCOCK COLLEGE

ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION

To: Board of Directors		Date: December 2, 2026
From: Sean J. Abel, Secretary		
Subject: Bulk Wine Update		
Reason for Board Consideration: INFORMATION	Item Number: 4.A.	Enclosures: Page 1 of 1

BACKGROUND

Allan Hancock College Winery currently has 967.8 gallons of bulk wine reflecting data year-to-date through the fiscal year ended June 30, 2027. The breakdown of the gallonage is in the chart below.

Allan Hancock College Bulk Wine		**Gross Gal**	**Potential Cases**	**Notes**
Vintage	**Varietal**			
2023	Pinot Saignee	8	3.36	Use for blending
2024	Pinot Rose (Clone 91)	15	6.3	Use for blending
2024	Red Blend	59	24.8	Use for blending or dump
2024	Syrah Rose	15	6.3	Use for blending & topping
2025	Albarino	15	6.3	Use for blending
2025	Torrontes Riojano	20	8.4	Use for blending
NV	Pinot Noir Sparkling Blend	127.2	53.4	In Tirage until Spring 2027
2025	Cabernet Sauvignon	14	5.8	Bottle in 2027
2025	Pinot Noir	70.6	29.8	Bottle in 2027
2025	Syrah Rose (Saignee)	14	5.8	Use for blending
2025	Syrah	101	42.4	Bottle in 2027
2026	Albarino	50	21	Bottle in 2027
2026	Pinot Noir Rose	63	26.4	Bottle in 2027
2026	Pinot Noir Sparkling	72	30.2	Bottle in 2027
2026	Cab Franc	21	8.8	Continue to age until 2028
2026	Cabernet Sauvignon	153	64.3	Continue to age until 2028
2026	Malbec	15	6.3	Continue to age until 2028
2026	Pinot Noir	195	82	Continue to age until 2028
2026	Syrah	41	17.2	Continue to age until 2028
2026	Touriga Nacional	52	21.8	Continue to age until 2028
	Totals	**967.8**	**406.98**	

Administrator Initiating Item: Sean J. Abel	Final Disposition:

ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION

To: Board of Directors		Date: December 2, 2026
From: Sean J. Abel, Secretary		
Subject: Bottling Update		
Reason for Board Consideration: INFORMATION	Item Number: 4.B.	Enclosures: Page 1 of 1

BACKGROUND

Below is the breakdown of wine bottled in cases, bottles, and gallons at Allan Hancock College Winery reflecting data year-to-date through the fiscal year ended June 30, 2027.

Allan Hancock College Bottling		**Final Cases**	**Final Bottles**	**Gals Bottled**
Vintage	**Varietal**			
NV	Sparkling Blanc de Noir (750mL)	14.1	170	33.5
	TOTALS	**14.1**	**170**	**33.5**

Administrator Initiating Item:	Final Disposition:
Sean J. Abel, Secretary	

ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION

To: Board of Directors		Date: December 2, 2026
From: Laura Becker		
Subject: Winery Board Inventory Report		
Reason for Board Consideration: INFORMATION	Item Number: 4.C.	Enclosures: Page 1 of 3

BACKGROUND

Attached are the winery board inventory reports for the AHC Viticulture and Enology Foundation, reflecting financial activity year-to-date through the fiscal year ended June 30, 2027.

Administrator Initiating Item: Laura Becker	Final Disposition:

ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION

To: Board of Directors		Date: December 2, 2026
From: Laura Becker		
Subject: Financial Report for Viticulture and Enology		
Reason for Board Consideration: INFORMATION	Item Number: 4.D.	Enclosures: Page 1 of 3

BACKGROUND

Attached are the Statement of Financial Position and Statement of Operations reports for the AHC Viticulture and Enology Foundation, reflecting year-to-date financial activity through the fiscal year ended June 30, 2027.

Administrator Initiating Item: Laura Becker	Final Disposition:

Allan Hancock College Viticulture & Enology Foundation
Board Inventory Report - Bulk Wines
September 30, 2026

Vintage/Varietal	FY27 Beginning Inventory Bulk Gallons	Plus: YTD Harvest/ Donated Bulk Gallons	Plus/Minus: YTD Destroyed/ *Losses Bulk Gallons	Minus: YTD Bottling Bulk Gallons	Plus/Minus FY27 Blending	FY27 Ending Inventory Bulk Gallons	FY27 Ending Inventory Cost Value	FY27 Ending Inventory Cost/Gallon	FY27 Ending Inventory Cost Value (Case Equivalent)
2023 Pinot Saignee	8.00	0.00	0.00	0.00	0.00	8.00	220.41	27.55	65.57
2024 Pinot Rose (Clone #91)	15.00	0.00	0.00	0.00	0.00	15.00	1,209.57	80.64	191.92
2024 Red Blend	59.00	0.00	0.00	0.00	0.00	59.00	3,694.60	62.62	149.04
2024 Syrah Rose	15.00	0.00	0.00	0.00	0.00	15.00	884.10	58.94	140.28
2025 Albarino	15.00	0.00	0.00	0.00	0.00	15.00	972.41	64.83	154.29
2025 Cabernet	14.00	0.00	0.00	0.00	0.00	14.00	793.48	56.68	134.89
2025 Pinot Noir (Blend)	70.60	0.00	0.00	0.00	0.00	70.60	3,386.82	47.97	114.17
2025 Pinot Noir Sparkling Blend-Tiraged	127.20	0.00	0.00	0.00	0.00	127.20	6,981.59	54.89	130.63
2025 Syrah Blend	89.00	0.00	0.00	0.00	0.00	89.00	4,994.27	56.12	133.55
2025 Syrah C	12.00	0.00	0.00	0.00	0.00	12.00	1,400.26	116.69	277.72
2025 Syrah Rose	14.00	0.00	0.00	0.00	0.00	14.00	653.46	46.68	111.09
2025 Torrontes	20.00	0.00	0.00	0.00	0.00	20.00	1,033.53	51.68	122.99
2026 Albarino	0.00	50.00	0.00	0.00	0.00	50.00	622.53	12.45	29.63
2026 Cabernet Franc (Nacimiento Donation)	0.00	21.00	0.00	0.00	0.00	21.00	324.86	15.47	36.82
2026 Malbec	0.00	16.00	(1.00)	0.00	0.00	15.00	199.21	13.28	31.61
2026 Pinot Noir (Lot #667)	0.00	87.00	0.00	0.00	0.00	87.00	1,083.20	12.45	29.63
2026 Pinot Noir (Lot #777)	0.00	108.00	0.00	0.00	0.00	108.00	1,322.19	12.24	29.14
2026 Pinot Rose	0.00	67.00	(4.00)	0.00	0.00	63.00	834.19	13.24	31.51
2026 Sparkling Pinot Noir	0.00	65.00	7.00	0.00	0.00	72.00	809.29	11.24	26.75
2026 Syrah	0.00	25.00	2.00	0.00	0.00	27.00	311.27	11.53	27.44
2026 Syrah (Nacimiento Donation)	0.00	14.00	0.00	0.00	0.00	14.00	216.57	15.47	36.82
2026 Touriga 01	0.00	26.00	(2.00)	0.00	0.00	24.00	323.72	13.49	32.10
2026 Touriga 02	0.00	28.00	0.00	0.00	0.00	28.00	348.62	12.45	29.63
Total number of Gallons	458.80	507.00	2.00	0.00	0.00	967.80	32,620.12	33.71	80.22
Cost Value Totals							$ -	$ -	$ -

*Losses due to Blending, Bottling, Evaporation, Filtrations, Spillage

Allan Hancock College Viticulture & Enology Foundation
Board Inventory Report - Bottled Wines
September 30, 2026

Vintage/Varietal	FY27 Beginning Inventory (Bottles)	Minus: YTD Sales	Minus: YTD Donations	Minus: YTD Winery Use	Plus/Minus: YTD Adjustments	Plus: YTD Bottling	FY27 Ending Inventory (Bottles)	Cost per Bottle	FY27 Ending Inventory Cost Value	Retail Cost per Bottle	FY27 Ending Retail Cost Value
2022 Syrah	44	-25	-15	-4	0	0	0	8.95	0.00	23.00	-
2022 Torrontes Riojano	152	-14	-6	-7	-1	0	124	8.93	1,107.70	18.00	2,232.00
2023 Albarino	95	-64	-20	-7	-4	0	0	7.04	0.00	18.00	-
2023 Malbec	604	-22	-7	-10	-2	0	563	6.98	3,929.30	23.00	12,949.00
2023 Pinot Noir Blend	140	-116	-8	-3	-13	0	0	6.52	0.00	23.00	-
2023 Pinot Noir Blend (2nd Bottling)	636	-221	-12	-25	-2	0	376	6.27	2,356.87	23.00	8,648.00
2023 Pinot Noir (Clone 91)	112	-30	-2	-8	-4	0	68	7.24	492.07	23.00	1,564.00
2023 Pinot Noir (Clone 777)	1	0	0	0	-1	0	0	7.28	0.00	23.00	-
2023 Pinot Rose	13	-8	0	-5	0	0	0	7.00	0.00	18.00	-
2023 Red Blend	23	-6	-3	0	-14	0	0	5.52	0.00	17.00	-
2023 Red Blend (2nd Bottling	239	-134	0	0	38	0	143	6.22	889.25	17.00	2,431.00
2023 Syrah	861	-12	-4	-9	-1	0	835	8.44	7,049.45	23.00	19,205.00
2023 Torrontes (.375 L)	65	-4	0	-1	1	0	61	6.97	425.14	18.00	1,098.00
2024 Albarino	155	-4	-3	-8	1	0	141	17.09	2,409.46	18.00	2,538.00
2024 Cabernet Sauvignon	332	0	0	-1	0	0	331	8.85	2,930.69	23.00	7,613.00
2024 Chardonnay	8	-4	-1	-3	0	0	0	14.91	0.00	18.00	-
2024 Malbec	593	0	0	0	-1	0	592	8.11	4,801.58	23.00	13,616.00
2024 Pinot Noir	2,252	0	0	0	0	0	2,252	11.28	25,410.11	23.00	51,796.00
2024 Pinot Rose	129	-29	-4	-11	-3	0	82	17.95	1,471.49	18.00	1,476.00
2024 Syrah	597	0	0	0	0	0	597	12.72	7,591.35	23.00	13,731.00
2024 Torrontes	284	0	0	0	0	0	284	12.71	3,610.87	18.00	5,112.00
2025 Chardonnay	300	-187	-5	-3	-13	0	92	14.41	1,326.01	18.00	1,656.00
2025 Grenache Blanc	508	-65	-17	-33	-3	0	390	16.12	6,288.43	18.00	7,020.00
2025 Pinot Rose	320	0	-2	0	0	0	318	14.04	4,463.66	18.00	5,724.00
Total Number of Bottles	8,463	-945	-109	-138	-22	0	7,249		0.00		
Cost Value Totals	$ 88,230.93	$ (8,755.27)	$ (1,081.95)	$ (1,532.54)	$ (307.68)	$ -	$ 76,554.36		$ 76,554.36		$ 158,409.00

ALLAN HANCOCK COLLEGE

ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION

To: Board of Directors		Date: December 2, 2026
From: Laura Becker		
Subject: Audit Report for the AHC Viticulture & Enology Foundation, Fiscal Year (FY) 2026		
Reason for Board Consideration: INFORMATION	Item Number: 4.E.	Enclosures: Page 1 of 18

BACKGROUND

Attached is the final audit report for the AHC Viticulture & Enology Foundation, FY 2026.

Administrator Initiating Item: Laura Becker	Final Disposition:

CWDL

See what's possible.

ALLAN HANCOCK COLLEGE VITICULTURE AND ENOLOGY FOUNDATION (A NONPROFIT ORGANIZATION)

AUDIT REPORT

June 30, 2026 and 2025

858-565-2700
www.cwdl.com

ALLAN HANCOCK COLLEGE VITICULTURE AND ENOLOGY FOUNDATION
(A NONPROFIT ORGANIZATION)
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JUNE 30, 2026 AND 2025

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CWDL

INDEPENDENT AUDITORS' REPORT

Board of Directors
Allan Hancock College Viticulture and Enology Foundation
Santa Maria, California

Report on Audit of Financial Statements

Opinion

We have audited the accompanying financial statements of Allan Hancock College Viticulture and Enology Foundation (the "Foundation") (a California nonprofit organization), as of and for the years ended June 30, 2026 and 2025, and the related notes to financial statements, which collectively comprise the Foundation's financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2026 and 2025, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for one year beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.



San Diego, California
September 23, 2026

FINANCIAL STATEMENTS

ALLAN HANCOCK COLLEGE VITICULTURE AND ENOLOGY FOUNDATION
(A NONPROFIT ORGANIZATION)
STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2026 AND 2025

	2026	2025
ASSETS		
Cash and cash equivalents	$ 58,658	$ 62,522
Accounts receivable	1,978	3,369
Inventory	114,456	118,474
Due from other funds and other receivables	361	-
Deferred crop costs	592	-
Prepaid expenses	205	150
Total Assets	$ 176,250	$ 184,515
LIABILITIES		
Accounts payable	$ 6,650	$ 12,922
Total Liabilities	6,650	12,922
NET ASSETS		
Net assets without donor restrictions	169,600	171,585
Net assets with donor restrictions	-	8
Total Net Assets	169,600	171,593
Total Liabilities and Net Assets	$ 176,250	$ 184,515

ALLAN HANCOCK COLLEGE VITICULTURE AND ENOLOGY FOUNDATION
(A NONPROFIT ORGANIZATION)
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2026

	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Total
SUPPORT AND REVENUE			
Contributions	$ 2,500	$ -	$ 2,500
In-kind contributions	27,635	-	27,635
Winery sales, net	9,676	-	9,676
Ticket sales	11,250	-	11,250
Other local revenues	25	-	25
Net assets released from restriction	8	(8)	-
Total Support and Revenue	51,094	(8)	51,086
EXPENSES			
Program	29,719	-	29,719
General and administrative	8,218	-	8,218
Fundraising	15,142	-	15,142
Total Expenses	53,079	-	53,079
Changes in Net Assets	(1,985)	(8)	(1,993)
Net Assets - Beginning of Year	171,585	8	171,593
Net Assets - End of Year	$ 169,600	$ -	$ 169,600

ALLAN HANCOCK COLLEGE VITICULTURE AND ENOLOGY FOUNDATION
(A NONPROFIT ORGANIZATION)
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2025

	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Total
SUPPORT AND REVENUE			
Contributions	$ 1,839	$ -	$ 1,839
In-kind contributions	24,932	-	24,932
Winery sales, net	23,647	-	23,647
Ticket sales	8,930	-	8,930
Other local revenues	100	-	100
Net assets released from restrictions	558	(558)	-
Total Support and Revenue	60,006	(558)	59,448
EXPENSES			
Program	35,943	-	35,943
General and administrative	5,212	-	5,212
Fundraising	12,019	-	12,019
Total Expenses	53,174	-	53,174
Changes in Net Assets	6,832	(558)	6,274
Net Assets - Beginning of Year	164,753	566	165,319
Net Assets - End of Year	$ 171,585	$ 8	$ 171,593

ALLAN HANCOCK COLLEGE VITICULTURE AND ENOLOGY FOUNDATION
(A NONPROFIT ORGANIZATION)
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2026

	Program	General and Administrative	Fundraising	Total
Salaries	$ -	$ -	$ 679	$ 679
Office/operational supplies	2,279	1,089	4,821	8,189
Food supplies	-	1,109	2,204	3,313
Independent contractor (individuals)	-	-	700	700
Service contracts	-	-	4,149	4,149
Conference/business expense	-	1,815	1,016	2,831
Non-tech licenses, permits, fees	853	16	50	919
Insurance	286	-	-	286
Repairs	1,556	-	-	1,556
Technology services	20,050	-	-	20,050
Sales/Use/Excise tax expense	585	-	-	585
Postage/express services	700	73	-	773
Advertising	52	2,040	835	2,927
Bank and merchant service fees	3,358	-	688	4,046
Legal fees	-	916	-	916
Equipment	-	1,153	-	1,153
Cash over/short	-	7	-	7
Total	$ 29,719	$ 8,218	$ 15,142	$ 53,079

See accompanying notes to financial statements

ALLAN HANCOCK COLLEGE VITICULTURE AND ENOLOGY FOUNDATION
(A NONPROFIT ORGANIZATION)
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2025

	Program	General and Administrative	Fundraising	Total
Salaries	$ -	$ -	$ 1,378	$ 1,378
Public relations/recognitions	-	-	600	600
Office/operational supplies	2,834	1,036	525	4,395
Printing	-	21	-	21
Food supplies	-	513	2,989	3,502
Independent contractor (individuals)	-	-	1,811	1,811
Service contracts	-	-	1,049	1,049
Conference/business expense	3,190	-	2,491	5,681
Non-tech licenses, permits, fees	20,761	25	50	20,836
Insurance	281	-	-	281
Repairs	3,652	-	-	3,652
Technology services	-	66	-	66
Sales/use tax expense	275	-	-	275
Postage/express services	1,187	114	-	1,301
Advertising	-	1,365	558	1,923
Bank and merchant service fees	-	2,065	568	2,633
Gain/(Loss) on disposal of assets	3,763	-	-	3,763
Bad debt expense	-	2	-	2
Cash over/short	-	5	-	5
Total	$ 35,943	$ 5,212	$ 12,019	$ 53,174

ALLAN HANCOCK COLLEGE VITICULTURE AND ENOLOGY FOUNDATION
(A NONPROFIT ORGANIZATION)
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2026 AND 2025

	2026	2025
Changes in net assets	$ (1,993)	$ 6,274
Reconciliation to net cash provided by/(used in) operating activities:		
Effect on changes in:		
Accounts receivable	1,391	(233)
Inventory	4,018	(17,763)
Deferred crop costs	(592)	-
Due from other funds and other receivables	(361)	2,427
Prepaid expenses	(55)	(5)
Accounts payable	(6,272)	4,121
Net Cash Provided by/(Used in) Operating Activities	(3,864)	(5,179)
Net Increase/(Decrease) in Cash and Cash Equivalents	(3,864)	(5,179)
Cash and Cash Equivalents - Beginning of Year	62,522	67,701
Cash and Cash Equivalents - End of Year	$ 58,658	$ 62,522

See accompanying notes to financial statements

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Organization

The Allan Hancock College Viticulture and Enology Foundation (the "Foundation") (a California nonprofit organization) was incorporated in the State of California in 2014 as a nonprofit public benefit corporation. The Foundation was organized to support Allan Hancock Joint Community College District's (the "District") and the Allan Hancock College (the "College") educational and cultural programs in areas of Agribusiness, Viticulture and Enology, as well as operate certain facilities related to such programs.

Financial Statement Presentation

The accompanying financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-210-50. Under ASC 958-210-50, the Foundation is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. In addition, the Foundation is required to present a statement of cash flows. The Foundation does not use fund accounting. Revenues and expenses are recorded when incurred in accordance with the accrual basis of accounting.

The Foundation and the College are financially interrelated organizations as defined by Transfers of Assets to a Nonprofit or Charitable Trust that Holds Contributions for Others. The Foundation reflects contributions received for the benefit of the College as revenue in its financial statements. The expenses related to these contributions are accounted for under program and supporting services.

Net Asset Accounting

To ensure observance of limitations and restrictions placed on the use of resources available to the Foundation, the accounts of the Foundation are maintained in accordance with the principles of net asset accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into net asset types established according to their nature and purpose. Separate accounts are maintained for each net asset type; however, in the accompanying financial statements, net asset types that have similar characteristics have been combined into groups as follows:

Net Assets Without Donor Restrictions - Net assets available for general use and not subject to donor restrictions. Net assets without donor restrictions represents all resources over which the Board of Directors has discretionary control for use in operating the Foundation.

Net Assets With Donor Restrictions - Net assets that are contributions and endowment investment earnings subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other restrictions are perpetual in nature, where the donor or grantor stipulates that resources be maintained in perpetuity. The Foundation reports contributions restricted by donors as increases in net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES, continued

Support and Revenues

Contributions are measured at their fair value at the date of contribution and are reported as an increase in net assets. The Foundation reports gifts of cash or other assets in the category designated by the donor. The Foundation reports gifts of goods and equipment as net assets without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. With absent explicit donor stipulation about where the contributions are to be spent, the Foundation reports these contributions as net assets without donor restrictions. The Foundation also receives sales revenue from wine production through the operation of the Viticulture and Enology program.

Donated Goods and Services

Donated goods primarily consist of various items used during the wine making process. Donated services comprise of legal services for general Foundation operations. The value of these donated goods and services are included in the financial statements in the amounts of $27,635 and $24,932 as in-kind contributions and in-kind expenses, for the years ended June 30, 2026 and 2025, respectively.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in a checking account. The Foundation maintains cash balances in financial institutions which are insured by the Federal Deposit Insurance Corporation (FDIC) up to $250,000. At June 30, 2026 and 2025, the Foundation's deposits were fully insured.

Accounts Receivable

Accounts receivable consists primarily of wine sales invoiced but monies not yet received. Management has deemed all amounts collectible; therefore, no allowance for doubtful accounts is considered necessary.

Inventory

Inventory consists of wine held for sale and wine that has yet to be bottled. At June 30, 2026 and 2025, inventory consisted of bottled wine of $88,232 and $95,170, respectively, and bulk wine of $26,224 and $23,304, respectively. Inventory is stated at the lower of cost or net realizable value. The cost is recorded as an expense as the inventory is sold.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES, continued

Due from Other Funds and Other Receivables

Due from other funds and other receivables are recorded at amounts due to the Foundation. Receivables are reviewed periodically for collectability, and an allowance for credit losses is recognized when amounts are not expected to be collected.

Deferred Crop Costs

Deferred crop costs are costs that are incurred in the current year that relate to the following season's harvest. Costs consist primarily of land preparation, irrigation, and cultivation. The costs are deferred and charged to cost of goods sold when the related crop is harvested and sold. Deferred crop costs were $592 and nil at June 30, 2026 and 2025, respectively.

Prepaid Expenses

Prepaid expenses consist primarily of amounts paid in advance for goods and services that will be received in future periods. These amounts are recorded as assets and are recognized as expenses as the related goods or services are received or consumed.

Income Taxes

The Foundation is a charitable, not-for-profit, tax-exempt organization qualified under provisions of Section 501(c)(3) of the *Internal Revenue Code* and corresponding California provisions. Accordingly, no provision for income taxes has been provided in the financial statements. The Foundation has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(A)(vi). The Foundation annually files information returns, Forms 990, 199, and RRF-1, with the appropriate agencies. There was no unrelated business activity income. The Foundation has adopted FASB ASC Topic 740 that clarifies the accounting for uncertainty in tax positions taken, or expected to be taken, on a tax return and provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Management believes that all tax positions taken to date are highly certain and, accordingly, no accounting adjustment has been made to the financial statements. The Foundation's Federal informational tax returns for the years ended June 30, 2023, 2024, and 2025, are open to audit by the Federal authorities. California State informational returns for the years ended June 30, 2023, 2024, and 2025, are open to audit by State authorities.

Advertising Costs

Advertising costs are expensed as incurred. Advertising expenses for the years ended June 30, 2026 and 2025, were $2,927 and $1,923, respectively.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES, continued

Allocation of Functional Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied.

NOTE 2 – WINERY SALES

The Foundation operates a winery as part of the Viticulture and Enology program. Income and expenses for the winery for the fiscal years ended June 30, 2026 and 2025 were as follows:

	2026	2025
Sales	$ 90,191	$ 117,762
Less: Cost of Sales	(80,515)	(94,115)
Gross profit	$ 9,676	$ 23,647

Winery sales revenue and cost of sales are reported net of discounts, estimated returns, and sales taxes.

NOTE 3 – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	2026	2025
Financial assets, at year-end:		
Cash and cash equivalents	$ 58,658	$ 62,522
Accounts receivable	1,978	3,369
Total financial assets, at year-end	60,636	65,891
Restrictions for specific purposes:		
Donor designated	-	(8)
Total contractual or donor-imposed restrictions	-	(8)
Financial assets available to meet cash needs for general expenditure within one year	$ 60,636	$ 65,883

Liquidity Management

To manage liquidity, the Foundation structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. District staff on behalf of the Foundation management monitor daily cash balances.

NOTE 4 – ACCOUNTS PAYABLE

Accounts payable at June 30, 2026 and 2025, represent amounts owed by the Foundation as follows:

	2026	2025
Vendor payables	$ 6,080	$ 12,437
Sales tax payables	570	485
Total	$ 6,650	$ 12,922

NOTE 5 – RESTRICTIONS ON NET ASSETS

Net assets were released from donor restrictions by incurring expenses or satisfying the restricted purpose by occurrence of the passage of time or other events specified by the donors and amounted to $8 and $558 for the years ended June 30, 2026 and 2025, respectively.

Net assets not restricted by donors, but are not available until allowable expenditure occurs amounted to $nil and $8 as of June 30, 2026 and 2025, respectively.

NOTE 6 – CONTRIBUTED NON-FINANCIAL ASSETS

During the fiscal years ended June 30, 2026 and 2025, the Foundation received a variety of non-financial asset donations.

Description	2026	2025	Utilization in program/activities	Donor restrictions	Valuation techniques and inputs
Professional services	$ 488	$ -	V&E legal review	Unrestricted	Donated services are valued and are reported at the estimated fair value in the financial statements based on current rates for similar services.
Supplies	5,873	3,082	V&E program	Unrestricted	Donated items are valued and are reported at the estimated fair value in the financial statements based on current rates for similar items.
Software licenses	19,980	19,980	V&E program	Unrestricted	Donated items are valued and are reported at the estimated fair value in the financial statements based on current rates for similar items.
Equipment	1,294	1,870	V&E program	Unrestricted	Donated items are valued and are reported at the estimated fair value in the financial statements based on current rates for similar items.
Total	$ 27,635	$ 24,932			

NOTE 7 – RELATED PARTY TRANSACTIONS

The Foundation leases wine making facilities and the Hancock Vineyard from the Allan Hancock Joint Community College District on a yearly basis. Lease expense amounted to $500 for each of the years ended June 30, 2026 and 2025. A number of District employees provide services to the Foundation's program activities during the year. The Foundation reimburses the District for the salaries and benefits of District employees who provide services to the Foundation. Accordingly, these services are not considered donated services for purposes of recognition under ASC 958-605.

In addition, at June 30, 2026 and 2025, the Foundation owed the District $1,710 and $1,834, respectively, for salaries and benefits and other administrative related services.

NOTE 8 – SUBSEQUENT EVENTS

The Foundation's management has evaluated events or transactions from June 30, 2026 through September 23, 2026, which is the date the financial statements were available to be issued. Management has determined that there were no subsequent events or transactions that require additional disclosure in the Foundation's financial statements.