



Executive Committee Meeting
Wednesday, July 15, 2026 ❖ 4 – 5 p.m.
Allan Hancock College – Captain’s Room

AGENDA

	Page	Tentative Time
1. Call to Order		4:00 PM
2. Roll Call		
3. Public Comment		
<p><i>This section of the agenda is intended for members of the public to address the Executive Committee on items involving the Foundation that are being considered. Please note that directors are prohibited by the Brown Act from responding to comments made regarding topics not on the official agenda. If you wish to speak to any item listed, please complete a Request to Speak Card available from the executive director. It is suggested that speakers limit themselves to five minutes.</i></p>		
4. Approval of Agenda for July 15, 2026 (ACTION)	1-2	4:01 PM
5. Approval of Minutes for March 18, 2026 (ACTION)	3-5	
6. Executive Director’s Report		4:05 PM
7. Governance and Nominations Committee		
7.A. New Student Representative - Khadija Abdourahamane Moussa (ACTION)	6	4:10 PM
7.B. 2026-2027 Slate of Officers (ACTION)	7	
7.C. 2026-2027 Calendar of Meetings and Events (ACTION)	8	
7.D. 2026-2027 Committees and Chairs (ACTION)	9	
8. Finance Committee		4:25 PM
8.A. Review and Approval of Financial Statements through 5/31/2026 (ACTION)	10-14	
8.B Auditors 2024-2025 IRS Form 9990 Report (ACTION)	15	
9. Advancement Committee (Information)		4:45 PM
9.A. Foundation Giving Report	16	
9.B. Unrestricted Giving/President’s Circle Campaign	17	
9.C. Scholarship Subcommittee Report	18	
9.D. Public Safety Alumni BBQ	19	
9.E. Hancock Honors	20	
10. Foundation Staffing Update (ACTION)	21	
11. Board Meeting – July 23, 2026– Agenda Review (ACTION)	22-23	4:57 PM



Executive Committee Meeting
Wednesday, July 15, 2026 ❖ 4 – 5 p.m.
Allan Hancock College – Captain’s Room

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|--|---------|
| 12. Working Meeting – September 24, 2026– Agenda Review (ACTION) | 24 |
| 13. Consideration of New Business (Information) | 4:58 PM |
| 14. Next Meeting – November 12, 2026 4-5 p.m. | |
| 15. Adjourn (ACTION) | 5:00 PM |

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the Allan Hancock College Foundation office at (805) 925-2004. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.

A handwritten signature in black ink, appearing to read 'JH#', positioned above a horizontal line.

Jon Hooten, Executive Director
Allan Hancock College – College Advancement

- Executive Committee Members:
- Mike Gibson, President/Chair
 - Erica Jane Flores, Vice President
 - Paul Cook, Treasurer
 - Tim Harrington, Secretary
 - Judith Dale, Member-at-large
 - Michael Carroll, Member-at-large
 - Kevin Walthers, AHC President/Superintendent

**ALLAN HANCOCK COLLEGE FOUNDATION
A REGULAR MEETING OF THE EXECUTIVE COMMITTEE
Minutes of March 18, 2026, 4:00 – 5:00 p.m.**

A regular Executive Committee meeting was held at Allan Hancock College – Bldg. B, 102.

1. Call to Order

Foundation board director, P. Cook, called the meeting to order at 4:01 p.m.

2. Roll Call

Committee Members Present: Erica Jane Flores, Paul Cook, Judith Dale, Michael Carroll

Committee Members Absent: Mike Gibson, Tim Harrington, Kevin Walthers

College Staff Present: Jon Hooten

Recorder: Alex Ruiz-Guerrero

3. Public Comment – None

4. Approval of Agenda for March 18, 2026 (ACTION)

MOTION: On a motion by P. Cook, seconded by J. Dale, the agenda was approved by a unanimous voice vote.

5. Approval of Minutes for November 12, 2025 (ACTION)

MOTION: On a motion by J. Dale, seconded by P. Cook, the minutes were approved by the following vote:

Ayes: P. Cook, J. Dale, E. Flores

Noes: None

Abstentions: M. Carroll

6. Executive Director’s Report

J. Hooten reported that the Foundation is entering an active fundraising season, with scholarships gaining momentum and the Hancock Honors Ball approaching. New scholarship partnerships are in development with CoastHills Credit Union, a local dentist board member, and the Dental Hygiene program. Hooten also noted that D. Curran will be departing Hancock College to serve as Vice President at Maricopa Community Colleges.

7. Governance and Nominations Committee

7.A. New Member Nomination—Claudia Ortiz (ACTION)

MOTION: On a motion by J. Dale, seconded by P. Cook, the committee approved this nomination by a unanimous voice vote and will send to the board for approval.

7.B. New Member Nomination—Luis Servin (ACTION)

MOTION: On a motion by J. Dale, seconded by P. Cook, the committee approved this nomination by a unanimous voice vote and will send to the board for approval.

7.C. Board Retreat Recap (Information)

Board members reflected positively on the retreat, appreciating the opportunity to connect and engage in a look-back/look-forward discussion that helped contextualize how the Foundation's conversations and priorities have evolved over time.

8. Finance Committee

8.A. Review and Approval of Financial Statements through 1/31/2026 (ACTION)

The Executive Committee reviewed financial statements through January 31, 2026.

MOTION: On a motion by J. Dale, seconded by M. Carroll, the financial statements were approved as submitted by a unanimous voice vote.

8.B. Approval of 2026 – 2027 Proposed Operating and All Fund Budgets (ACTION)

J. Hooten reported that the operating budget will increase from approximately \$600,000 to \$766,000, driven primarily by the addition of the Director of Philanthropy position and a 3% COLA. E. Flores raised a question about compensation structure relative to the college's ecosystem, and P. Cook inquired about the timeline for the new position to generate a return, estimating one to two years before a net gain is realized.

MOTION: On a motion by P. Cook, seconded by J. Dale, the Executive Committee approved the 2026-2027 Operating and All Fund Budget as presented and will be forwarded to the board for approval.

8.C. Proposed Funding for Bond Campaign (ACTION)

J. Hooten outlined the Foundation's proposed support for a \$290 million bond campaign, noting that once the bond is on the ballot, the district can no longer fund campaign costs, leaving the Foundation to cover expenses estimated at up to \$350,000, potentially drawn from the Young Quasi-Endowment. P. Cook expressed confidence in the investment given the potential return, and E. Flores sought clarification on fund allocation, with Hooten indicating that the specific distribution would be determined after approval.

MOTION: On a motion by J. Dale, seconded by M. Carroll, the Executive Committee approved proposed funding of up to \$350,000 for the Bond Campaign by a unanimous voice vote. This will be forwarded to the board for approval.

9. Advancement Committee (Information)

9.A. Foundation Giving Report

J. Hooten highlighted that the Cloverlane Foundation is emerging as one of AHC Foundation's largest donors, supporting nursing and the fire academy, and that Aaron and Rebecca Clark of Monarch Wealth are donating their annual advisory fees back to the Foundation from their personal accounts.

9.B. Unrestricted Giving & PC Campaign

J. Hooten gave an update on unrestricted giving, stating this fund has taken off after the Promise Campaign. Hooten says Hancock Honors also benefits from the President's Circle campaign.

9.C. Scholarship Subcommittee Report

Scholarship applications are slightly up this year, with the Foundation refining its outreach to high school students and awarding over \$650,000 in scholarships.

9.D. Prospect Party

Approximately 25 guests, largely from North County and unfamiliar with Hancock, attended the Prospect Party with Allan Hancock's great-granddaughter also in attendance.

9.E. MESA/STEM Alumni Picnic

A family-style MESA-STEM Alumni Picnic is planned with a cap of approximately 120 guests, with additional alumni outreach efforts underway at Fresno State and UCSB.

10. Director of Philanthropy—Job Description (ACTION)

E. Flores noted that the job description lacks specificity around gift size, portfolio scope, and fundraising objectives, and requested clearer expectations for the role.

MOTION: On a motion by J. Dale, seconded by P. Cook, the Director of Philanthropy job description was approved by a unanimous voice vote.

11. Foundation Logo Review (Information)

The Foundation is exploring a logo refresh in alignment with the college's recent rebranding, with members asked to review proposed logo options ahead of a presentation to the full Board at the next meeting.

12. Board Meeting March 26, 2026 – Agenda Review (ACTION)

MOTION: On a motion by J. Dale, seconded by M. Carroll, the agenda for the March 26, 2026, meeting of the Board of Directors was approved by a unanimous voice vote.

13. Consideration of New Business

None

14. Next Meeting – July 15, 2026, 4-5 p.m.

15. Adjourn (ACTION)

MOTION: On a motion by M. Carroll, seconded by J. Dale, the meeting was adjourned at 5:08 p.m. by a unanimous voice vote.

To: Executive Committee	ACTION
From: Jon Hooten, Executive Director AHC Foundation	July 15, 2026
Subject: 2026-2027 New Student Representative	

BACKGROUND

Khadija Abdourahamane Moussa is the incoming Associated Student Body Government President, which typically serves as the student representative on the Foundation board.

RECOMMENDATION

Staff recommend the Executive Committee accept Khadija Abdourahamane Moussa as the student representative for the 2026-2027 fiscal year and forward it to the board of directors for approval.

To: Executive Committee	ACTION
From: Jon Hooten, Executive Director AHC Foundation	July 15, 2026
Subject: 2026-2027 Slate of Officers	

BACKGROUND

The slate of officers for the 2026-2027 fiscal year is presented for approval, to be forwarded to the executive committee and board of directors.

Mike Gibson, President
Erica Jane Flores, Vice-President
Paul Cook, Treasurer
Tim Harrington, Secretary

RECOMMENDATION

Staff recommend the Executive Committee accept the 2026-2027 slate of officers as presented and forward to the board of directors for approval.

To: Executive Committee	ACTION
From: Jon Hooten, Executive Director Allan Hancock College Foundation	July 15, 2026
Subject: 2026-2027 Calendar of Meetings and Events	

BACKGROUND

The proposed 2026-2027 calendar is recommended for approval.

Meeting or Event	Date	Time	Location
Hancock Honors	9/12/2026	5-9 p.m.	Fine Arts Complex
Board of Directors Discussion Meeting	9/24/2026	4-6 p.m.	TBD
Governance and Nominations Committee	11/2/2026	11 a.m. - 12 p.m.	Zoom
Advancement Committee	11/4/2026	4-5 p.m.	TBD
Finance Committee	11/9/2026	2-3:30 p.m.	TBD
Executive Committee	11/12/2026	4-5 p.m.	TBD
Board of Directors Business Meeting	11/19/2026	4-6 p.m.	TBD
Board of Directors Discussion Meeting & Retreat	1/28/2027	TBD	TBD
Governance and Nominations Committee	3/8/2027	11 a.m. - 12 p.m.	Zoom
Advancement Committee	3/10/2027	4-5 p.m.	TBD
Finance Committee	3/15/2027	2-3:30 p.m.	TBD
Executive Committee	3/17/2027	4-5 p.m.	TBD
Board of Directors Business Meeting	3/25/2027	4-6 p.m.	TBD
Board of Directors Discussion Meeting	5/20/2027	4-6 p.m.	TBD
Annual Scholarship Awards	5/27/2027	5:30 p.m.	Joe White Gym
Commencement Ceremony	5/28/2027	10:30 a.m.	Football Field
Governance and Nominations Committee	7/5/2027	11 a.m. - 12 p.m.	Zoom
Advancement Committee	7/7/2027	4-5 p.m.	TBD
Finance Committee	7/12/2027	2-3:30 p.m.	TBD
Executive Committee	7/14/2027	4-5 p.m.	TBD
Board of Directors Annual Organizational Meeting	7/22/2027	4-6 p.m.	LVC

RECOMMENDATION

Staff recommend the Executive Committee approve the proposed calendar for the 2026-2027 fiscal year and forward to board for approval.

To: Executive Committee	ACTION
From: Jon Hooten, Executive Director Allan Hancock College Foundation	July 15, 2026
Subject: 2026-2027 Committees and Chairs	

BACKGROUND

The Allan Hancock College Foundation’s committees for the 2026-2027 fiscal year are presented for approval.

<p><u>Executive Committee</u></p> <ul style="list-style-type: none"> • Mike Gibson (2030), President/Chair • Erica Jane Flores (2030), Vice President • Paul Cook (2033), Treasurer • Tim Harrington (2027), Secretary • Judith Dale (2029), Member-at-large • Michael Carroll (2035), Member-at-large • Kevin Walthers 	<p><u>Finance Committee</u></p> <ul style="list-style-type: none"> • Paul Cook (2033), Chair • Judy Frost (2027) • Mike Gibson (2030) • Len Jarrott (2033) • Manny Molera (2034) • Laura Becker • Keli Seyfert
<p><u>Advancement Committee</u></p> <ul style="list-style-type: none"> • Greg Pensa, Chair • Carolyn Baldiviez (2035) • Mike Brady (2035) • Michael Carroll (2035) • Tim Harrington (2027) • Len Jarrott (2033) • Candice Monge (2034) • Suzanne Levy • Kevin Walthers <p><u>Scholarship Subcommittee</u></p> <ul style="list-style-type: none"> ○ Tim Harrington (2027), Chair ○ George Grama (2030) ○ Nichole Dechaine ○ Christina Hernandez (2034) 	<p><u>Governance and Nominations Committee</u></p> <ul style="list-style-type: none"> • Judith Dale (2029), Chair • Michael Boyer (2034) • Katie Gorndt (2034) • Christina Hernandez (2034) • Claudia Ortiz (2035) • Luis Servin (2035) <p><i>Note: According to the Foundation’s bylaws, a director will term off at the January meeting following their 9th year of service. Each director will term off in January of the year listed. These years are based on each director’s election date according to board minutes.</i></p>

RECOMMENDATION

Staff recommend the Executive Committee accept the 2026-2027 Committees and Chairs as presented and forward to the board for approval.

To: Executive Committee	ACTION
From: Paul Cook, Chair Finance Committee	July 15, 2026
Subject: Review and Approval of Financial Statements	

BACKGROUND

A review of the Allan Hancock College Foundation financial statements.

Contributions Report	5/31/2026
Statement of Operations	5/31/2026
Statement of Financial Position	5/31/2026
General Operations Budget	5/31/2026

RECOMMENDATION

The Finance Committee recommends approval of the financial statements as submitted and forward to the board for review and approval.

Allan Hancock College Foundation
Contributions
July 1, 2025 through June 30, 2026

Account	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Total
General Operations	\$ 6,703	\$ 92	\$ 73	\$ 6,778	\$ 151	\$ 7,284	\$ 114	\$ 117	\$ 328	\$ 7,397	\$ 107	\$	\$ 29,144
Other Local Income	\$ -	\$ -	\$ 10	\$ 2,216	\$ 848	\$ 2,172	\$ -	\$ 360	\$ 4,275	\$ 20,725	\$ 2,204	\$	\$ 32,810
President's Circle Campaign	\$ 14,387	\$ 7,841	\$ 17,022	\$ 61,525	\$ 3,922	\$ 51,721	\$ 3,658	\$ 2,479	\$ 1,828	\$ 11,379	\$ 8,371	\$	\$ 184,133
Restricted	\$ 15,735	\$ 33,675	\$ 7,525	\$ 3,080	\$ 25,185	\$ 107,571	\$ 20,620	\$ 57,870	\$ 50,625	\$ 69,816	\$ 975	\$	\$ 392,677
Scholarships	\$ 48,084	\$ 17,822	\$ 22,159	\$ 30,269	\$ 7,781	\$ 136,122	\$ 28,976	\$ 8,013	\$ 72,426	\$ 33,019	\$ 55,371	\$	\$ 460,041
Hancock Honors	\$ 67,200	\$ 69,000	\$ 31,179	\$ 12,150	\$ -	\$ 3,700	\$ 350	\$ 350	\$ 50,000	\$ 24,350	\$ 700	\$	\$ 258,979
Hancock Promise	\$ 1,283	\$ 22,163	\$ 130	\$ 141	\$ 130	\$ 5,245	\$ 130	\$ 1,130	\$ 125	\$ 130	\$ 35	\$	\$ 30,642
Endowments	\$ 21,171	\$ 18,000	\$ 25,000	\$ 250	\$ 3,286	\$ 76,600	\$ 2,000	\$ 10,423	\$ 5,500	\$ 25,000	\$ 25,000	\$	\$ 212,230
MONTHLY TOTALS	\$ 174,563	\$ 168,593	\$ 103,098	\$ 116,409	\$ 41,303	\$ 390,415	\$ 55,848	\$ 80,742	\$ 185,107	\$ 191,816	\$ 92,763	\$ -	\$ 1,600,656
CURRENT YTD TOTALS	\$ 174,563	\$ 343,156	\$ 446,254	\$ 562,663	\$ 603,965	\$ 994,380	\$ 1,050,229	\$ 1,130,970	\$ 1,316,078	\$ 1,507,893	\$ 1,600,656	\$ -	\$ 1,600,656

PRIOR YEARS CONTRIBUTIONS

July 2024 - June 2025	1,549,236
July 2023 - June 2024	2,898,514
July 2022 - June 2023	1,186,168
July 2021 - June 2022	1,754,527
July 2020 - June 2021	1,912,505
July 2019 - June 2020	3,661,328
July 2018 - June 2019	1,646,016
July 2017 - June 2018	2,547,577
July 2016 - June 2017	1,167,156
July 2015 - June 2016	1,766,065
July 2014 - June 2015	1,354,736
July 2013 - June 2014	4,230,595
July 2012 - June 2013	11,662,226
July 2011 - June 2012	774,867
July 2010 - June 2011	907,673

NOTES:
a) Report does not include investment portfolio activity.

*Oct PCC Unrestr.: Received \$50,000 from the District/Radaz Trust
*Nov Restricted funds: Student Emergency & Food solicitation
*Dec Restricted funds: \$75,000.00 Cloverlane grant
*April: Athletic Golf Tny increased Other for raffle fix/in kind

**ALLAN HANCOCK COLLEGE FOUNDATION
STATEMENT OF OPERATIONS
FOR THE PERIOD ENDING 05/31/2026**

	Cash Admin	General Operations	Restricted	Scholar- ships	Endowment Principal	Endowment Rev/Exp	Total
REVENUES:							
Contributions, Gifts, Grants & Endwmnts	0	461,027	412,973	460,041	212,230	0	1,546,271
Non Cash Contribution	0	11,229	10,346	0	0	0	21,575
Interest and Investment Income	0	30,989	1,703	0	0	668,909	701,601
Realized Gain/Loss on Invest	0	23,367	0	0	0	1,269,102	1,292,469
Unrealized Gain/Loss on Invest	0	9,294	0	0	0	1,934,267	1,943,561
Other Local Revenues	0	1,130	23,409	8,271	0	0	32,810
Total Revenues	0	537,036	448,430	468,312	212,230	3,872,279	5,538,287
EXPENSES:							
Non Bargaining Unit	0	348,723	0	0	0	0	348,723
Benefits	0	78,788	0	0	0	0	78,788
Instructional Supplies	0	0	56,566	0	0	0	56,566
Public Relations/Recognitions	0	2,952	1,150	0	0	0	4,102
Office/Operational Supplies	0	12,900	7,304	0	0	0	20,205
In Kind Supply Expense	0	0	1,824	0	0	0	1,824
Non Instr Printing	0	6,431	789	0	0	0	7,220
Food - Business Meetings/Events	0	67,958	48,000	0	0	0	115,959
Food - Student Activities	0	0	11,151	0	0	0	11,151
In-Kind Food Supplies	0	2,756	2,134	0	0	0	4,890
Indep Contractor (Individuals)	0	53,993	3,937	0	0	0	57,931
Service Contracts (Businesses)	0	66,454	53,935	0	0	0	120,388
In-Kind Service Contracts (Busnss)	0	3,046	1,149	0	0	0	4,195
Travel - All Travel Costs	0	5,898	2,473	0	0	0	8,371
In-Kind Travel Expense	0	428	2,789	0	0	0	3,217
On-Site-Prof. Develop/Webinars	0	588	0	0	0	0	588
Foundation Community Activities	0	14,023	5,000	0	0	0	19,023
Dues & Memberships	0	7,876	0	0	0	0	7,876
Non-Tech Licenses, Permits, Fees	0	2,501	2,025	0	0	0	4,526
Software License/Subscription Agrmt	0	57,188	15,401	0	0	0	72,589
Insurance	0	176	0	0	0	0	176
Facility Rental	0	2,000	0	0	0	0	2,000
Legal Fees	0	5,928	14,030	0	0	0	19,958
Sales Tax Expense	0	0	1,000	0	0	0	1,000
District/College Support	0	48,017	40,508	0	0	0	88,525
Postage/Express Services	0	4,857	896	0	0	0	5,753
Advertising/Sponsorships	0	8,251	0	0	0	0	8,251
In-Kind Advertising	0	5,000	0	0	0	0	5,000
Bank Service Charges	0	2,510	249	1	0	0	2,760
Merchant Fees	0	0	1	0	0	0	1
Investment Brokerage Fees	0	3,220	0	0	0	167,792	171,012
PCPA Support	0	0	17,539	82,118	0	0	99,657
Equipment	0	4,041	42,265	0	0	0	46,306
Student Assistance	0	2,135	10,132	0	0	0	12,267
In-Kind Student Assistance	0	0	2,450	0	0	0	2,450
Scholarships	0	3,417	174,743	571,558	0	0	749,718
Total Expenditures	0	822,055	519,440	653,677	0	167,792	2,162,964
Net Income (Loss)	0	(285,020)	(71,010)	(185,365)	212,230	3,704,487	3,375,323
OTHER FINANCING SOURCES/OUTGO:							
Intrafund Transfer-In	0	242,417	585,664	345,080	302,757	140,321	1,616,238
Intrafund Transfers-Out	0	101,025	21,218	2,240	296,580	1,195,175	1,616,238
Other Transfer-In	0	309,934	0	0	0	0	309,934
Net Transfers	0	451,326	564,446	342,840	6,176	(1,054,854)	309,934
Net Inc/Dec in Fund Bal	0	166,306	493,436	157,475	218,406	2,649,633	3,685,257
FUND BALANCE:							
Fund Equity, July 1	0	930,161	1,349,945	948,072	17,911,219	6,388,848	27,528,245
Current Balance	0	1,096,467	1,843,381	1,105,547	18,129,625	9,038,481	31,213,502

**ALLAN HANCOCK COLLEGE FOUNDATION
STATEMENT OF FINANCIAL POSITION
FOR THE PERIOD ENDING 05/31/2026**

	Cash Admin	General Operations	Restricted	Scholar- ships	Endowment Principal	Endowment Rev/Exp	Total
ASSETS:							
Claim on Cash	(14,376,628)	1,079,199	1,606,543	1,109,273	1,543,132	9,038,481	0
AHC Fdtn Mechanics Bank Checking	439,431	0	0	0	0	0	439,431
AHC Fdtn MS Active Assets MM	341,223	0	0	0	0	0	341,223
Petty Cash	0	300	0	0	0	0	300
MS Select UMA Boyd 3740 Inv Cash	0	0	0	0	127,794	0	127,794
MS Select UMA Unrestr 2948 Inv Cash	50,660	0	0	0	0	0	50,660
Monarch With Strategies Pooled Cash	17,460	0	0	0	0	0	17,460
Monarch With Strategies Lahr Cash	0	0	0	0	695	0	695
Monarch With Strtgs HP 3588 Cash	0	0	0	0	179,144	0	179,144
Monarch With Strtgs Young 0897 Cash	0	0	0	0	14,074	0	14,074
MS Select UMA Pooled 1441 Inv Cash	441,030	0	0	0	0	0	441,030
MorgStnly Title V HSI HP 8826 Cash	0	0	0	0	3,764	0	3,764
Pledge Receivable - Current	0	0	100,000	0	0	0	100,000
Pledge Receivable - Non Current	0	0	100,000	0	0	0	100,000
Discount on Pledge Receivable	0	0	(6,689)	0	0	0	(6,689)
Due From Other Funds	0	16,969	0	964	0	0	17,933
Prepaid Items	0	0	43,526	0	0	0	43,526
MS Select UMA Boyd 3740 Inv Cost	0	0	0	0	2,258,116	0	2,258,116
MS Select UMA Unrestr 2948 Inv Cost	476,553	0	0	0	0	0	476,553
Monarch With Strategies Pooled Cost	2,489,351	0	0	0	0	0	2,489,351
Monarch With Strategies Lahr Cost	0	0	0	0	59,399	0	59,399
Monarch With Strtgs HP 3588 Cost	0	0	0	0	9,599,096	0	9,599,096
Monarch With Strtgs Young 0897 Cost	0	0	0	0	1,247,360	0	1,247,360
MS Select UMA Pooled 1441 Inv Cost	7,235,747	0	0	0	0	0	7,235,747
Interest in CA Comm Colleges Cost	0	0	0	0	175,683	0	175,683
MorgStnly Title V HSI HP 8826 Cost	0	0	0	0	552,953	0	552,953
MS Select UMA Boyd 3740 Inv FMV Adj	0	0	0	0	675,446	0	675,446
MS Select UMA Unrestr 2948 FMV Adj	110,277	0	0	0	0	0	110,277
Monarch With Strtgs Pooled FMV Adj	526,536	0	0	0	0	0	526,536
Monarch With Strtgs Lahr FMV Adj	0	0	0	0	12,580	0	12,580
Monarch With Strtgs HP 3588 FMV Adj	0	0	0	0	1,358,254	0	1,358,254
Monarch With Str Young 0897 FMV Adj	0	0	0	0	239,425	0	239,425
MS Select UMA Pooled 1441 FMV Adj	2,248,359	0	0	0	0	0	2,248,359
MrgStnly Title V HSI HP 8826 FMV Adj	0	0	0	0	82,709	0	82,709
Total Assets	0	1,096,468	1,843,381	1,110,237	18,129,625	9,038,481	31,218,192
LIABILITIES:							
Sales Tax Payable	0	0	0	0	0	0	0
Due To/From Interchart Scholarshi	0	0	0	4,690	0	0	4,690
Total Liabilities	0	0	0	4,690	0	0	4,690
FUND BALANCE:							
Fund Equity FYB	0	930,161	1,349,945	948,072	17,911,219	6,388,848	27,528,245
Current Income/Loss	0	166,307	493,436	157,475	218,407	2,649,633	3,685,257
Total Fund Balance	0	1,096,468	1,843,381	1,105,547	18,129,626	9,038,481	31,213,502
Total Liabilities & Fund Balance	0	1,096,468	1,843,381	1,110,237	18,129,626	9,038,481	31,218,192

Query View

Budget Status by Account

Fiscal period start date 07/01/2025
 Fiscal period end date 06/30/2026
 As of Date 05/31/2026
 Currency USD

Query Parameters

Chart of Accounts 3 Allan Hancock College Foundn
 Fund 831001 Fdtn General Operations
 Organization AFN AHC Foundation
 Account All
 Program 709001 AHC Foundation

Account	Account Title	Adopted Budget	Adjusted Budget	Year to Date	Available Balance
Expenses					
214000	Non Bargaining Unit	375,079	375,079	348,723	26,356
332000	Classified Non Instr FICA-Soc Scrt	23,263	23,263	21,578	1,685
336000	Classified Non-Instr FICA-Medicare	5,441	5,441	5,046	394
342000	Classified Non Instr Health & Wlfr	48,000	48,000	34,246	13,754
352000	Classified Non-Instr SUI	2,170	2,170	808	1,362
352500	Classified ETT-Foundation	36	36	36	0
362000	Classified Non Instr Workers Comp	3,857	3,857	3,578	279
395100	Employer Matching of TSA	23,641	23,641	13,496	10,145
451500	Public Relations/Recognitions	2,400	2,400	2,392	8
452000	Office/Operational Supplies	4,559	4,559	2,691	1,868
454000	Non Instr Printing	10,000	10,000	5,175	4,825
471000	Food - Business Meetings/Events	7,700	7,700	6,948	752
511000	Indep Contractor (Individuals)	1,000	1,000	200	800
511200	Service Contracts (Businesses)	21,900	21,900	15,349	6,551
521000	Travel - All Travel Costs	8,000	8,000	5,693	2,307
522000	On-Site-Prof. Develop/Webinars	1,000	1,000	588	412
522400	Foundation Community Activities	20,000	20,000	13,933	6,067
531000	Dues & Memberships	5,500	5,500	4,287	1,213
532000	Non-Tech Licenses,Permits,Fees	2,000	2,000	400	1,600
532200	Software License/Subscription Agrmt	38,570	38,570	28,260	10,310
587000	Postage/Express Services	4,400	4,400	4,304	96
588000	Advertising/Sponsorships	9,607	9,607	8,251	1,356
589200	Bank Service Charges	2,255	2,255	1,701	554
641000	Equipment	4,041	4,041	4,041	0
721500	Intrafund Transfers-Out	40,000	40,000	25	39,975

Revenue					
882000	Contributions,Gifts,Grants&Endwmnts	54,980	54,980	29,144	25,836
886000	Interest and Investment Income	0	0	2,713	-2,713
886600	Unrealized Gain/Loss on Invest	0	0	0	0
889000	Other Local Revenues	1,200	1,200	1,130	70
898200	Intrafund Transfer-In	280,000	280,000	141,417	138,583
898300	Other Transfer-In	328,239	328,239	309,934	18,305

Revenue Total	664,419	664,419	484,338	180,081
Expenditure Total	664,419	664,419	531,749	132,670
Report Total (of all recor	0	0	-47,411	47,411

Intra Fund Transfers-Out	Budget	Actual
Scholarship Banquet	40,000	25
	<u>40,000</u>	<u>25</u>

Intra Fund Transfers-In	Budget	Actual
Administration Fee @ 1.5%	130,000	135,941
Unrestricted End. Proceeds-Madson	5,000	5,000
Unrestr PCC Contributions	50,000	
Unrestr Hancock Honors	95,000	
Unrestricted Endowment	0	
Hancock Promise Gift Fee@ 1.5%	0	476
Other Transfer-In (District support)	111,733	93,428
Other Transfer-In (District support)	216,506	216,506
	<u>608,239</u>	<u>451,351</u>

To: Executive Committee	ACTION
From: Jon Hooten, Executive Director AHC Foundation	July 15, 2026
Subject: Auditor's 2024-2025 IRS Form 990 Report	

BACKGROUND

As a part of the foundation's annual audit, representatives from CWDL, Certified Public Accountants, prepare the Internal Revenue Service's Form 990. The firm has provided the foundation with the filed *Form 990 – Return of Organization Exempt from Income Tax* form for the committee's review and approval. The form will be included as a PDF packet emailed to the committee. A hardcopy will not be included in the mailed packet.

RECOMMENDATION

The Finance Committee recommends approval of the IRS Form 990 as submitted. Upon approval, the IRS Form 990 will be forwarded to the board for review and approval.

To: Executive Committee	Information
From: Jon Hooten, Executive Director Allan Hancock College Foundation	July 15, 2026
Subject: Foundation Giving Report	

Foundation Giving Report

The Foundation Giving Report provides a comparison of Foundation fundraising revenue for FY 2023-24, 2024-25, and 2025-26 (through May 31, 2026). The numbers below are for fundraising receivables and are reconciled with the foundation’s contributions report.

<u>Foundation Revenue Comparison</u>	<u>7/1/23 - 6/30/24</u>	<u>7/1/24 - 6/30/25</u>	<u>7/1/25 - 5/31/26</u>
Hancock Promise	\$1,791,369	\$103,600	\$30,642
Annual Scholarships	\$363,715	\$486,273	\$460,041
Endowed Scholarships	\$170,974	\$173,011	\$212,230
Endowments (Other)	\$0	\$0	\$0
President's Circle Annual Campaign	\$68,374	\$120,054	\$184,133
General Operations	\$47,040	\$29,572	\$29,144
Hancock Honors	\$230,107	\$369,327	\$258,979
Other restricted (Depts, programs, etc.)	\$197,027	\$232,527	\$392,677
	\$2,868,606	\$1,514,364	\$1,567,846

Notable Contributions this FY:

Cloverlane Foundation:	\$50,000	Nursing Textbooks
Cloverlane Foundation:	\$50,000	EMT Program
Aaron & Rebecca Clark:	\$50,000	New Scholarship Endowment
Cloverlane Foundation:	\$25,000	Fire academy “Jaws of Life”
Keith Hesselbarth	\$18,171	Contrib. to Scholarship Endowment
Richard Mahon	\$10,267	New Scholarship Endowment
Larry Kappan	\$10,000	New Scholarship Endowment
Jim Bray	\$10,000	New Scholarship Endowment
McMogul, Inc.	\$10,000	Maddux STEM Fund
Applied EarthWorks, Inc.	\$10,000	New Scholarship Endowment
Latkin Foundation	\$10,000	President’s Circle

To: Executive Committee	Information
From: Jon Hooten, Executive Director Allan Hancock College Foundation	July 15, 2026
Subject: Unrestricted Giving / President’s Circle Campaign	

President's Circle Campaign

The President’s Circle Campaign continues to show strength in total revenue with a slight increase this year in individual (non-Hancock Honors) donors. We believe there is significant capacity that exists for annual unrestricted giving, which the addition of a new Director of Philanthropy will help uncover.

President’s Circle Campaign

	Revenue	Donors*
FY 24-25	\$120,054	99
FY 25-26 (5/31)	\$184,133	104

* Not including Hancock Honors sponsors

To: Executive Committee	Information
From: Tim Harrington, Chair Scholarship Subcommittee	July 15, 2026
Subject: Scholarship Subcommittee Report	

BACKGROUND

Over 650 people attended the 2026 Scholarship Awards celebration. Both donors and students seemed to enjoy the celebration as we’ve received positive feedback. Like every year, staff have identified what needs to be adjusted and will make those changes to next year’s event.

The Foundation awarded a record-breaking \$725,000 to 409 students.

To: Executive Committee	Information
From: Jon Hooten, Executive Director Allan Hancock College Foundation	July 15, 2026
Subject: Public Safety Alumni BBQ	

BACKGROUND

As part of the Foundation's ongoing efforts to strengthen alumni engagement and enhance brand awareness among Allan Hancock College, the Public Safety Alumni BBQ has been developed to advance meaningful connections with former students and their families.

Event Overview

The Public Safety Alumni BBQ took place on Wednesday, June 17, from 12 -2 p.m. This event provided alumni from law enforcement, fire, and emergency medical service academies an opportunity to reconnect with the college community while enjoying food, music, and a short program.

This event was designed to celebrate the accomplishments of Allan Hancock College's Public Safety alumni, reinforce their ongoing relationship with the institution, and cultivate long-term engagement in the Foundation's alumni relations initiatives.

The event directly returned \$1,500 in contributions to the PSTC Student Emergency Fund.

To: Executive Committee	Information
From: Jon Hooten, Executive Director AHC Foundation	July 15, 2026
Subject: Hancock Honors	

BACKGROUND

Planning for the 2026 Hancock Honors is well underway. The honorees have been announced and promotion continues.

After a strong start securing return sponsors, we have a lot of work to do on identifying and committing more returning and new sponsorships for the 2026 event. Board participation in helping secure sponsorships will be critical again this year.

	Gross	Expense	Net
2023	\$ 240,107	\$ 137,724	\$ 102,383
2024	\$ 283,892	\$ 131,591	\$ 152,301
2025	\$ 267,080	\$ 136,443	\$ 130,637
2026	\$ 119,500		

To: Executive Committee	AGENDA
From: Jon Hooten, Executive Director College Advancement	July 15, 2026
Subject: Foundation Staffing Update	

BACKGROUND

Glen Quiring joined the Foundation as the Director of Philanthropy effective July 7, 2026. Glen is a Certified Fund-Raising Executive (CFRE) currently serving as Director of Development at PCPA, where he has increased fund development and alumni outreach significantly. He previously served at Fresno Pacific University as Director of Development and brings a rich background in advancement services, stewardship, and major gifts in higher education.

Marisol Diaz moved to Operations Manager effective July 1, 2026. As our Alumni Relations Manager for the last year, she has laid a solid foundation for our future work with Hancock alums. We plan to continue our alumni relations efforts by spreading the work across several positions in the office. As Operations Manager, Marisol will return to the hub of our office while transforming the role into a manager-level function.

RECOMMENDATION

Staff recommends the Executive Committee approve Glen Quiring as the Director of Philanthropy and Marisol Diaz as the Operations Manager for the Allan Hancock College Foundation.



**Notice of Organizational Meeting
Allan Hancock College Foundation Board of Directors**

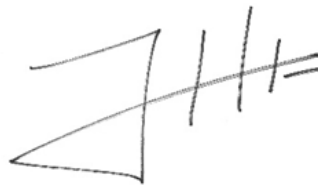
Thursday, July 23, 2026
4:00 p.m. – 6:00 p.m.
Lompoc Valley Center
1 Hancock Drive, Lompoc, CA 93436

AGENDA

	Page	Tentative Time
1. Call to Order		4:00 PM
2. Roll Call		
3. Public Comment		
<i>Public comment not pertaining to specific agenda items is welcome at this time. If you wish to speak to any item listed, please complete a Request to Speak Card available from the Executive Director. It is suggested that speakers limit themselves to 5 minutes.</i>		
4. Approval of Agenda for July 23, 2026 (ACTION)		4:02 PM
5. Approval of Minutes for March 26, 2026 (ACTION)		
6. Welcome and Remarks		
7. Student Spotlight, TBD		4:10 PM
8. Board Director Spotlight, TBD		
9. Departmental Spotlight, TBD		4:45 PM
10. Consent Agenda		
10.A. Acceptance of New Student Representative – Khadija Abdourahamane Moussa		
10.B. Acceptance of 2026-2027 Slate of Officers		
10.C. Acceptance of 2026-2027 Calendar of Meetings and Events		
10.D. Acceptance of 2026-2027 Committees and Chairs		
10.E. Approval of Financial Statements through 5/31/2026		
10.F. Acceptance of Auditors 2024-2025 IRS Form 990 Report		
10.G. Acceptance of Advancement Reports		

- | | |
|--|---------|
| 11. Oral Reports | 5:00 PM |
| 11.A. Executive Director, College Advancement – Jon Hooten | |
| 11.B. College Superintendent/President - Kevin Walthers | |
| 11.C. College Trustee – Greg Pensa | |
| 11.D. Faculty Representative – Nichole Dechaine | |
| 11.E. Student Representative – Annie Ruiz | |
| 11.F. Member of the Board of Directors – General Announcements | |
| 12. Consideration of New Business (Information) | 5:40 PM |
| 13. Next Meeting – September 24, 2026 | |
| 14. Adjourn (ACTION) | 6:00 PM |

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the Allan Hancock College Foundation office at (805) 925-2004. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.



Jon Hooten, Executive Director
Allan Hancock College – College Advancement

Notice of Discussion Meeting
Allan Hancock College Foundation Board of Directors
 Thursday, September 24, 2026
 4:00 p.m. – 5:30 p.m.
 Lahr Family Boardroom B-100

AGENDA

	Page	Time
1. Call to order		4:00 PM
2. Roll Call		
3. Public Comment <i>Public comment not pertaining to specific agenda items is welcome at this time. If you wish to speak to any item listed, please complete a Request to Speak Card available from the Executive Director. It is suggested that speakers limit themselves to 5 minutes.</i>		
4. Approval of Agenda for September 24, 2026 (ACTION)	1	
5. Approval of Minutes for July 23, 2026 (ACTION)	2-5	4:05 PM
6. Welcome from the Chair – Mike Gibson		
7. Update from the Executive Director – Jon Hooten		
8. Student Spotlight		4:15 PM
9. Board Director Spotlight		
10. Department Spotlight		4:30 PM
11. Discussion - TBD		4:40 PM
12. Consideration of New Business		
13. Next Meeting – Thursday, November 19, 2026, 4-6 pm		
14. Adjourn (ACTION)		5:30 PM

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the Allan Hancock College Foundation office at (805) 925-2004. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.



Jon Hooten, Executive Director
 Allan Hancock College – College Advancement