



**Career
Essentials:
*Foundations***





The Connection is in the Relationship

Workplace Skills: Leadership

- Essential Questions
 - How do professional relationships affect work performance?
 - How do personal relationships affect work performance?



The Connection is in the Relationship

Workplace Skills: Leadership

- Students will understand...
 - Positive relationships involve encouragement, connection and listening.
 - Listening to and understanding others is a lost art of leadership.



The Connection is in the Relationship

Workplace Skills: Leadership

- Students will know...
 - Positive relationships benefit all people involved in the relationship.
 - Encouragement is a key part of relationships.
 - Leaders connect with others.
 - Listening is authentic in positive relationships.



The Connection is in the Relationship

Workplace Skills: Leadership

- Students will be able to...
 - Write encouraging statements to others.
 - Brainstorm ways to connect with others.
 - Set goals to become proficient at specific listening skills.



What are the qualities of
your best relationship?

Why do those qualities
exist?





Objectives:

- Write encouraging statements to others.
- Brainstorm ways to connect with others.
- Set goals to become proficient at specific listening skills.





masterymap.com/encourage-others Encourage Others - The Lea... X

THINKING PARTNERS, INC.
The Leadership Coaching Company

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The Leadership Mastery Map™

	Interior Subjective	Exterior Objective
Individual	VALUES BELIEFS TRAITS EMOTIONS	PHYSIOLOGY BEHAVIOR ACTIONS EXECUTION
Collective	CULTURE VALUES BELIEFS STORIES	PHYSICAL WORLD BUSINESS SCIENCE SYSTEMS

**EXCEPTIONAL LEADERS...
Encourage Others**

Exceptional Leaders know that how and what they communicate impacts employee performance. Knowing this, they encourage others in their work. To encourage means to express enthusiastic confidence in another's ability to accomplish something or prevail under difficult circumstances.

**CULTURE
VALUES
BELIEFS
STORIES**

This seems like a simple idea, and it is. It is also extraordinarily effective in getting the best out of others. Saying to someone "you can do it!" or "I believe in you" declares the future for them and provides a catalyst for the energy to accomplish and to overcome.

When you look at any great sports team you will see players, team leaders and coaches encouraging each other to excel. They give each other "high fives" for great plays. They keep each others' passion and mood upbeat even in the face of setbacks by encouraging each other.

Parents encourage children in their endeavors; leaders encourage employees. It works.

The Exceptional Leader
Twice each month we publish **The Exceptional Leader**, which highlights lessons drawn from the latest research on leadership, coupled with our own insights from coaching leaders in organizations.

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Encouraging Others

www.leadershipmasterymap.com/encourage-others.htm



- What makes you want to connect with others?
- What makes others want to connect with you?
- What prevents people from connecting?
- How do you connect with others?

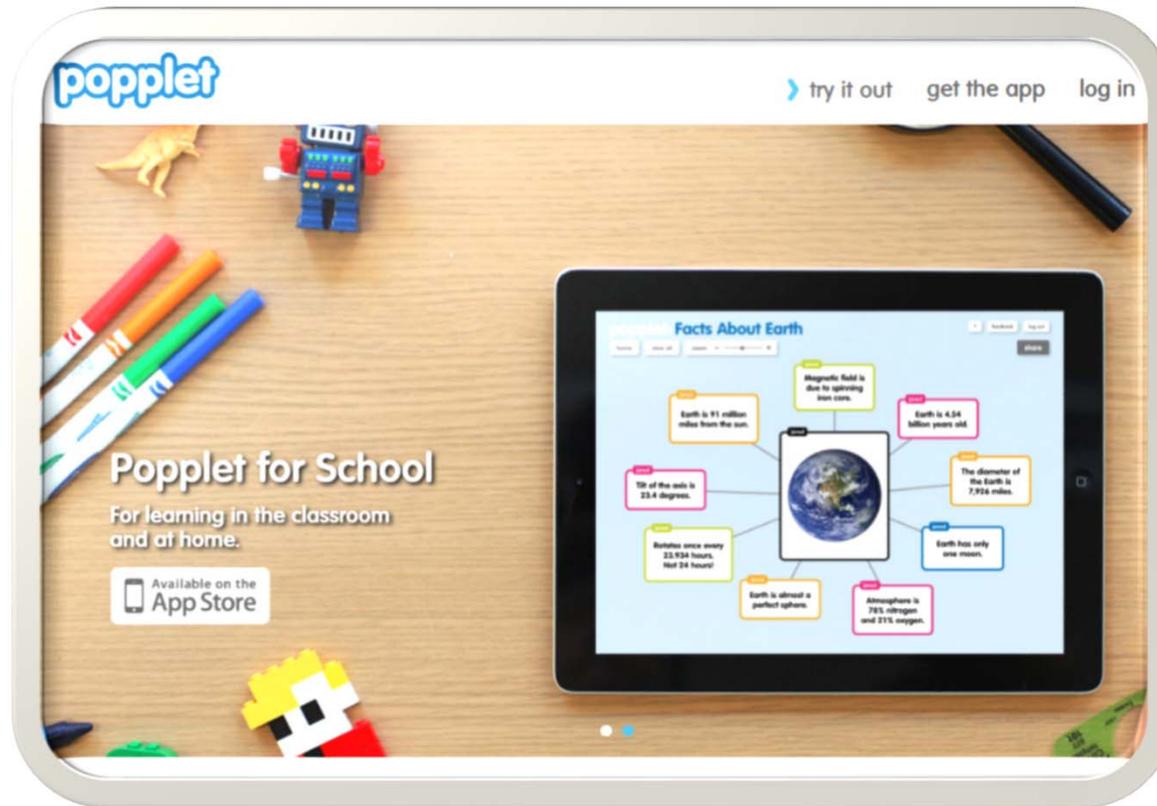


Connecting With Others



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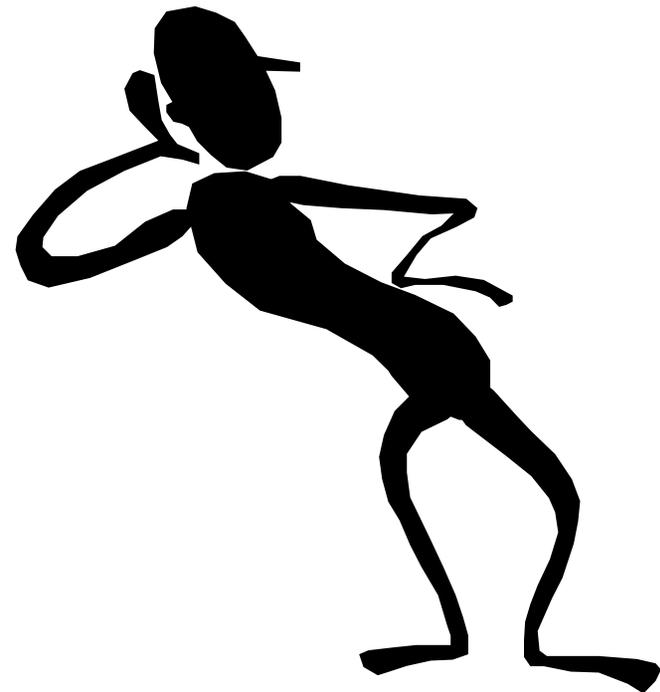


Mind Mapping

www.popplet.com



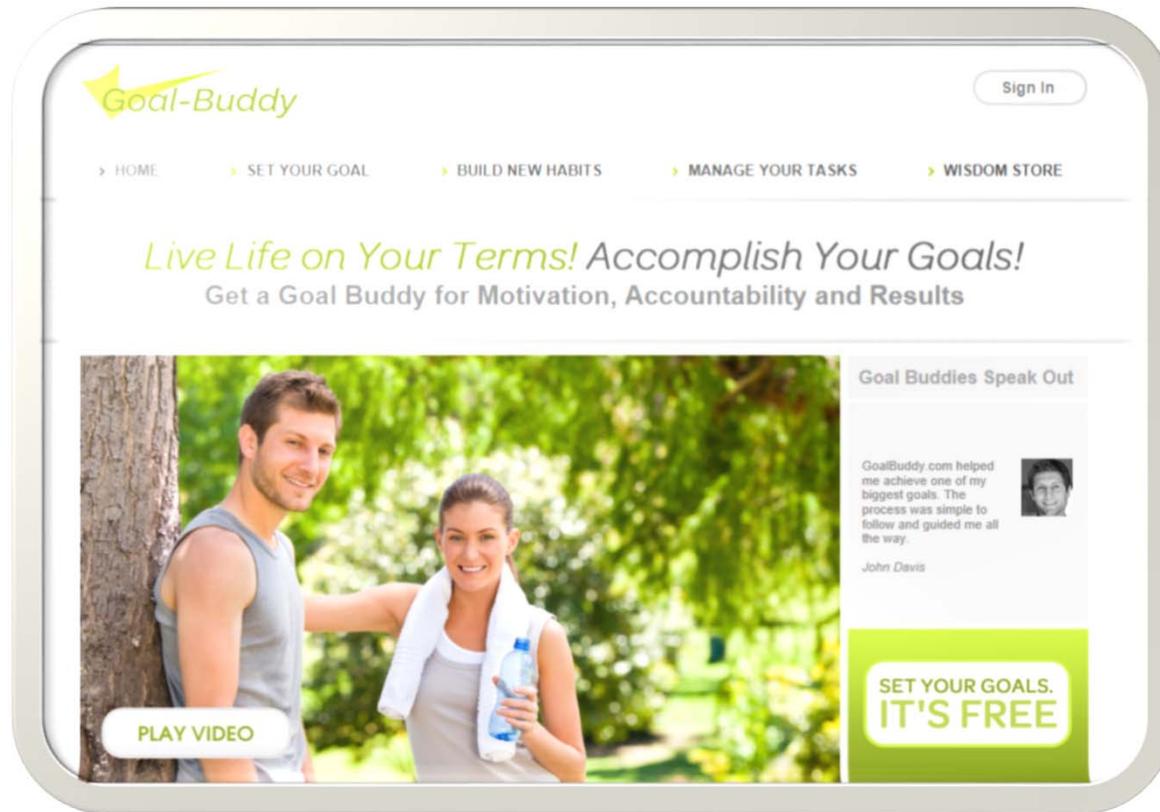
- How do you know when someone is listening to you?
- How does this make you feel?
- How do you know when someone is not listening to you?
- How does this make you feel?
- How do others know when you are listening to them?





Listening Strategies

<http://home.earthlink.net/~local1613/listening.html>



Setting Goals

www.goalbuddy.com